

2022 ANNUAL REPORT

Mission Santa Maria

Education Changes Everything
www.missionsantamaria.com



About Us

MISSION

Mission Santa Maria is a nonprofit organization that is dedicated to helping impoverished, abused, and neglected Ecuadorian children receive high quality education with the goal of lifting them out of poverty through dignified, sustainable incomes.

VISION

Our vision is to help impoverished, abused and neglected Ecuadorian children reach their potential by...

...supporting receipt of education through provision of school fees, school uniforms, school materials, and supplemental education related needs.

...providing for basic needs such as food, shelter, and clothing in order to ensure overall wellbeing as well as optimal learning capacity.

...fostering post high school learning opportunities.

...exploring and building opportunities for stable income generation in adulthood.



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Message from Our President

Over this past year, we saw a large expansion in our programs in Ecuador. We are helping children and their families in more ways. You will see this outlined in this Annual Report, from our expanded English Program, new classrooms, our partnership with DP World, and our Scholarship Plus Program, where we are helping our impoverished students more than ever.

Edwin and his sister Lizzy are some of the children we are helping. They were identified through our Scholarship Plus program, which means they didn't always have enough to eat at home. After their father died unexpectedly, Edwin who was 18 at the time (and his sister 10), gave up his college studies in order to work to help his family. Not only were we able to help their family with food and a full scholarship for Lizzy, Edwin also qualified for the DP World work-study program. We feel personally responsible for our families in our school and we are happy to help them meet some of their basic needs, but we know an even greater change is possible if we can connect Edwin and his sister to higher education and higher paying jobs.

All of this has been possible because of you, our donors. We had several of you increase your gifts to us this year, changing our year and what we believe is possible in the next few years. We are encouraged by the impact you have made possible here and are now expanding in areas that we did not think possible just a short time ago.


Our goal over the next few years is to significantly improve the quality of the education that the children receive at the mission school, including pathways to higher education and skills based education after high school. With your help, we will make some large steps toward that goal. Thank you.




“
**Jim
Campbell**

One of the biggest changes is our capacity to take on larger and longer-term projects, made possible because of you and your generosity to us. We are now able to develop multi-year plans to improve the education at our school, and at the same time implement programs to help our students and their families now.

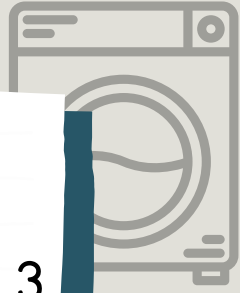
YOU MADE THIS POSSIBLE AT THE MISSION HOME




Provided for
all of the
educational
needs for 87
children



Employed 5
staff
members to
ease the
workload of
caregivers



Bought 4
washing
machines and 3
dryers to help
tackle laundry



Offered
extracurricular
ballet and
soccer classes
for the first
time

In 2022, the Esperanza Home for Children, or the 'mission home', provided sanctuary, shelter, education, and care to 87 children ranging in age from 7 days to 18 years old. All of the children are placed in the home after surviving abuse or neglect. They live at the home until a safe reinsertion is possible, kinship care is determined, or they are adopted.



In 2022, we funded 5 staff to help meet the physiological needs of the kids at the mission home.

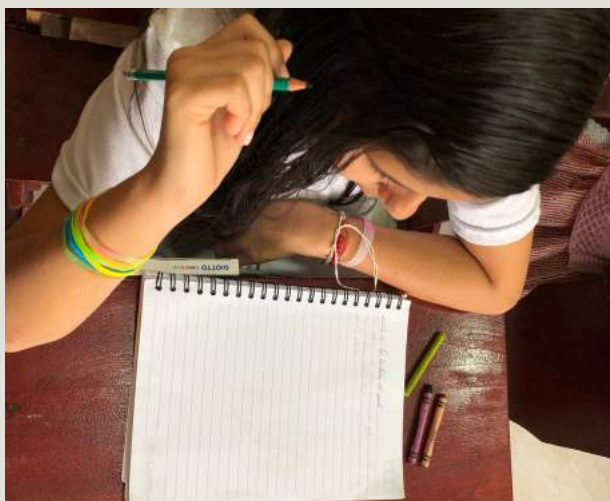
2022 PROJECT SPOTLIGHT

HELPING HANDS

In 2022, we funded 5 staff members at the mission home to help ease the workload of the missionary women that care for the children. These staff work in the kitchen, help with cleaning and laundry, and provide support to children that have experienced educational neglect and are not ready to enter the formal school setting. The children are better supported by their presence, and the missionary caregivers have more time to spend taking care of the kids.



We hired Evelyn to provide tutoring to all the children with a history of educational neglect.



Anna will never forget how our tutor program allowed her to reenter school.

YOUR IMPACT

Anna came to the mission home having experienced significant educational neglect. In her home, she had taken on the role of caregiver to her younger siblings and her studies had been all but forgotten. She spent two years in our tutor program and excelled in Evelyn's classroom. Last year, she entered 9th grade at the mission school. Anna and her siblings are in the process of being placed with their aunt and may leave the mission home in the next few months. But Anna shares that she will never forget what Evelyn and the home did for her, and she is determined to never stop studying again.



In 2022, we enrolled the kids at the mission home in extracurricular activities for the first time.

2022 PROJECT SPOTLIGHT

BALLET AND SOCCER

Any child development expert (or parent) knows the importance of extracurricular activities for children. For the first time, the children from the mission home get to participate in organized activities outside of school and the home. We enrolled them in soccer and ballet classes several times a week. The children have fun, practice an array of developmental skills, are better focused in school, and their caregivers get a short break when they attend these classes.

YOUR IMPACT

Scarlet came to the mission home a few months into 2022.

She had learned to survive independently at home, spending her days wandering her neighborhood rather than in school. She struggled with the structure at the mission home, her academic time in the morning, and even the necessity to sit down at the table when eating. But she immediately fell in love with ballet. She used the time each week to dance her heart out and absolutely loved performing what she had learned for anyone who would watch. Ballet provided the outlet Scarlet needed and continues to be a source of true joy.



The children attend ballet or soccer practice several times weekly.




Participating in ballet was Scarlet's bright spot during a hard transition.

YOU MADE THIS POSSIBLE AT THE MISSION SCHOOL




Funded 230
scholarships
for children to
attend school




Provided 183
students with
uniforms,
books, and
school supplies
for the year




Built 2 new
classrooms



Provided monthly
food provisions
to 30 students
experiencing dire
food insecurity




Supplied 23
projectors to
give teachers
the resources
necessary to
teach



Expanded the
English
program
benefitting
1,232 students



Built 300 new
desks



Hired a
teacher to
decrease class
size from 40
students to
28/class



Our new Scholarship Plus program provides uniforms, school supplies, bus fare, and food, on top of tuition.

2022 PROJECT SPOTLIGHT

SCHOLARSHIP PLUS

For years, Mission Santa Maria has provided scholarships to children from the poorest families so that they can attend school. In 2022, we started a new program to address the comprehensive needs of these students. After assessment by a social worker, we now provide scholarships for monthly food, bus fare, school supplies and uniforms, all in addition to the school tuition fees that were always covered.

YOUR IMPACT

In 2022, we hired Patricia, a social worker, to assess the needs of all the families in our scholarship program. Patricia's work identified concrete needs that our Scholarship Plus program now aims to address.



Margarita, center, never has to worry about if she will be able to get to school.



Patricia, a social worker, visited students' homes to complete a needs assessment that helped form our Scholarship Plus program.

YOUR IMPACT

Margarita was missing school at least once a month. Her father is a farmer and sometimes didn't earn enough to cover the \$1 bus fare to and from school. After meeting with our social worker, Margarita was placed in our Scholarship Plus program. She no longer has to worry about how she will get to school.



In 2022, we built two new classrooms for the high school at the mission school.

2022 PROJECT SPOTLIGHT

CLASSROOMS FOR CHANGE

When students returned from over two years of virtual learning, there were not enough classrooms to accommodate all of the high school students. The school converted the library and video lab into classroom space as a temporary solution. The Classrooms for Change Campaign built two new classrooms for the high school, providing a permanent solution and equipping the school with enough space for all students to learn.




YOU MADE THIS POSSIBLE FOR YOUNG ADULTS



Funded 18
scholarships for
university
students



Offered 2
university
scholarships to
mission school
graduates based
on academic and
financial need



Obtained a house
for female
university
students studying
in Guayaquil



Started work-
study
partnership
program with
DP World
Shipping



Hired
university
program alum
as new
program
coordinator

In 2022, we allowed 18 exceptional students to pursue university degrees. Most of the students in this program come from the mission home and would otherwise have no hope of receiving post high school education. The program pays for housing, food, healthcare, and university required supplies for each student during their years in university. A university diploma can lead to a well-paying job in Ecuador, elevating these young men and women out of poverty for the first time in their families' history.



In 2022, we expanded our university scholarship program to graduates of the mission school.

2022 PROJECT SPOTLIGHT

EXPANDED SCHOLARS

We have always offered university scholarships to children from the mission home. In 2022, we began offering two scholarships to mission school graduates. The scholarships are awarded based on academic and financial need.



The mission school science courses prepared Maria well for studying clinical pharmacy in university.



Maria, second from the left, on move-in day to the girls' house in Guayaquil.

YOUR IMPACT

Maria is from one of the most impoverished towns in the area where we work. Her father is a farmer and her mother takes odd jobs in-between caring for Maria and her 4 siblings. Maria graduated from the Mission School in 2021, she had the second highest grades in her class. When she took the entrance exam for university, she was accepted to study clinical pharmacy in Guayaquil but her family had no way to support her studies. Thankfully, she applied to and was offered a scholarship in our university program. She moved into our girls' house in Guayaquil and began university in July. Her family is so proud of her, and so are we!

WORK-STUDY PARTNERSHIP

Recognizing that university is not the right track for every young adult, we have been very motivated to find job training and other post high school opportunities for the children from the mission home and school. This year, we were excited to begin a new partnership with DP World, an international shipping company with a large port in Ecuador. Graduates from our programs are being given the chance to apply to DP World's two year work-study program. The program will open doors to employment opportunities in electro-mechanical careers such as those needed in shipping and many other industries.



Work-study program participants learn about work opportunities at the DP World office in Posora, Ecuador.



Program participants learn about how a shipping port works.



Program participants tour the shipping port.



DP World representatives present to all the upperclassmen at the mission school.



Thank you to all of you who were able to join us for one of our events this year including our...

- ...virtual trivia tournament**
- ...cocktail reception in Lafayette, California**
- ...backyard bash in Gillette, New Jersey**
- ...Fall Fest in New York City**

PARTIES WITH A MISSION

In 2022, we were excited to host several events to gather with some of our beloved donor community all over the United States. Our events provide an opportunity to share more about the work being done at Mission Santa Maria, as well as spend time with longtime friends of Mission Santa Maria, and make some new ones.



Fall Fest, an evening in support of Mission Santa Maria, was held in October in New York City.



A backyard bash to honor our long-time community of support in Gillette, New Jersey in August.



Some of our fabulous donors gather at a donor appreciation reception in Lafayette, California in May.

Looking Ahead



New Girls' House

The school aged girls at the mission home have been living in an overcrowded space in desperate need of repair. We want to help them build a safe space to grow and learn.



Elementary Education

We want to invest in the elementary school at the mission school with hopes that it will build the foundation for all students moving forward. In particular, classroom size and location are top areas for improvement.



Skills Based Training

We want to continue to explore and develop skills based training for non university attending graduates of the mission school.

FINANCIAL HIGHLIGHTS

Fiscal year January 1, 2022 through December 31, 2022.

General Overview

Revenue

Monthly Donations	\$141,415
Matching/Corporate	\$40,653
One-Time Gifts	\$282,920

Total Revenue	\$464,988
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Expenses

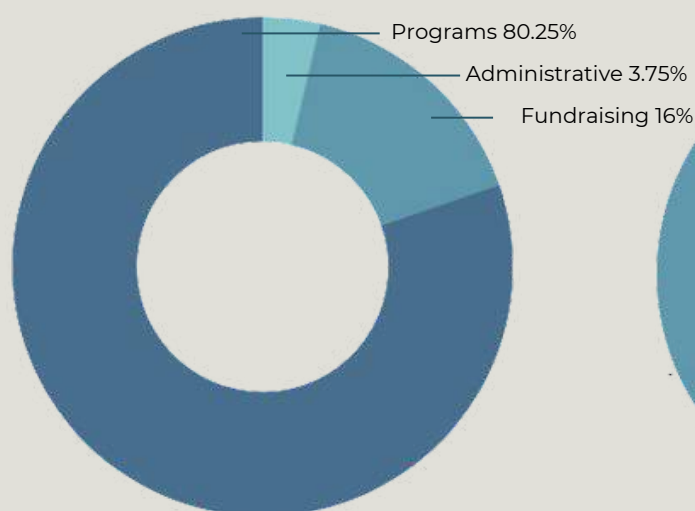
Programs	\$342,655
Fundraising	\$67,474
Administrative	\$16,359

Total Expenses	\$426,488
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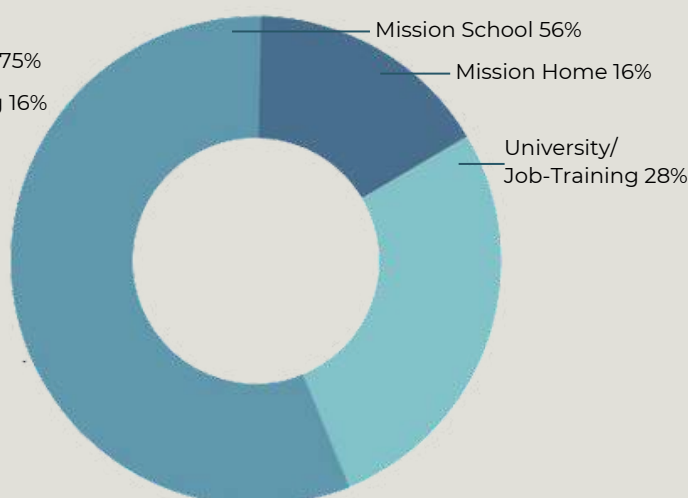
In 2022, you can see the outpouring of generosity from our donors. Thank you for your ongoing support!

You will notice that the largest allocation of our resources is to the mission school. This is for two reasons: First, we believe we will have the greatest long-term impact through our support of education and second, the children at the mission home also benefit from our support of the mission school.

Overall Expense Breakdown



Program Expense Breakdown



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